



Innophos, Inc.
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SUBJECT: Natural Status of Innophos, Inc.'s Inorganic Phosphate Products

Dear Valued Customer:

Innophos does not label or promote its phosphate products as “natural.” Furthermore, the following phosphates are listed as synthetic substances on the USDA National Organic Standards Board’s National List of Allowed and Prohibited Substances in or on processed products labeled as “organic”:

- Calcium phosphates (monobasic, dibasic, and tribasic)
- Potassium phosphate
- Sodium acid pyrophosphate
- Sodium phosphates
- Tetrasodium pyrophosphate

A finished food manufacturer and/or marketer has the sole responsibility for the use of the term “natural” on their product label, advertising, or marketing materials in accordance with applicable laws, regulations and industry standards.

The Technical Services Department

John LeDonne

John LeDonne
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Customers are solely responsible for determining the suitability of Innophos’ products for any particular markets, uses and/or applications contemplated and for ensuring that all such uses and applications comply with applicable law. The information provided herein is subject to change and this letter does not obligate Innophos to update the recipient of this letter with any changes.