



Innophos, Inc.
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Dear Valued Customer:

Please be advised that Innophos, Inc. has adopted the following General Format for Lot Code Identification on Innophos, Inc.'s Products and it is as follows:

Lot XXXXXX YYY consists of (i) XXXXXX as a numeric six digit lot number, and (ii) YYY as the sequential three digit pallet number within the lot. This identification appears on individual pallet labels.

The Certificate of Analysis (COA) which accompanies each lot in the shipment contains the manufacturing date and the retest (shelf life) date. The lot number on the COA is six digits XXXXXX, followed by a pallet range of six digits YYYYYY. The first three digits of the pallet range are the first pallet in the lot and the next three digits of the pallet range are the last pallet in the lot.

Bulk Lot Codes will be identified solely with the six digit lot number and will not have a pallet range.

Regards,

Eric McGregor

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